Message Text

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PAGE 01 STATE 085371 ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

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-----160619Z 098275 /14

R 152128Z APR 77 FM SECSTATE WASHDC TO AMEMBASSY THE HAGUE

UNCLAS STATE 085371

E.O. 11652: N/A

TAGS: EINV, BDIS, NL

SUBJECT: ZERO MANUFACTURING COMPANY: INVESTMENT/EXPORT PROBLEMS

REF.: (A) STATE 20635, 1-29-77; (B) STATE 1057, 1-4-77

1. KEITH BACKHAUS, DIRECTOR FOR INTERNATIONAL OPERATIONS, ZERO MFG. CO., WASHINGTON, MISSOURI, PLANS TO VISIT EUROPE ON COMPANY BUSINESS DURING MONTH BEGINNING APRIL 26. HE PLANS TO SPEND MAY 9-13 IN THE NETHERLANDS AND WOULD LIKE APPOINTMENT WITH EMBASSY COMMERCIAL OFFICERS, PREFERABLY TO INCLUDE THE AMBASSADOR, SOME TIME DURING THAT WEEK TO DISCUSS ZERO'S SITUATION IN THE NETHERLANDS. NOTHING HAS HAPPENED SINCE EVENTS REPORTED IN REF. A. ZERO CONTINUES TO EXPORT TO THE NETHERLANDS FROM THE U.S. DUTCH SALES ACCOUNT FOR MORE THAN HALF OF ZERO'S UNCLASSIFIED

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PRODUCTION.

2. EUROPEAN CONTACT FOR BACKHAUS IS MR. CRAIG DUNCAN, ZERO EUROPE, PAPENDRECHT, WESTEIND 31A, THE NETHERLANDS, TELEPHONE 078-54444.

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Message Attributes

Automatic Decaptioning: X

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Current Classification: UNCLASSIFIED

Concepts: BUSINESSMEN, ITINERARY, VISITS, MEETINGS

Control Number: n/a

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Subject: ZERO MANUFACTURING COMPANY: INVESTMENT/EXPORT PROBLEMS TAGS: EINV, BDIS, NL, US, ZERO MANUFACTURING CO, (BACKHAUS, KEITH)

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